



Dailey & Wells Communications
3440 E. Houston St.
San Antonio, Texas 78219

Telephone: (888-311-8064)
www.dwcomm.com

February 17, 2012

Washoe County
Mr. Jake Conely
Sparks Fire Department

Dear Mr. Conely:

Washoe County operates an Enhanced Digital Access Communications System (EDACS) provided by HARRIS. This system provides the critical communication needs for the various agencies throughout the County and Region. For radio systems to inter-operate with the County's EDACS Network, it is necessary for them to utilize the same proprietary protocol(s).

HARRIS intellectual property rights and proprietary protocols represent a patent, copyright or secret process and are therefore currently only available directly from the manufacturer, HARRIS, or its "assigned" representative.

Dailey & Wells Communications is a HARRIS Authorized Dealer and Manufacturer's Representative. At this time, Dailey & Wells Communications is the only Manufacturer's Representative assigned to sell EDACS equipment to Washoe County. Orders for HARRIS equipment and associated accessories, as well as equipment for operation on (or with) this system should therefore be placed through Dailey & Wells Communications. This assignment was made effective May 2004 and does not have an end date. If this status should change at some point in the future you will be notified in writing.

Thank you for your attention in this matter. HARRIS and Dailey & Wells Communications look forward to the opportunity to continue to service the County's communications needs.

Sincerely,

A handwritten signature in black ink that reads "Gary Kimmerle". The signature is written in a cursive style.

Gary Kimmerle
Director - West

Copies: Shawn Tayler (Washoe County Telecom)
Richard Wells – Dailey & Wells Communications